

## Entrepreneurship policy report summary

Title	High growth enterprises; Running fast but still keeping control
Publish date	December 2006
Country and publisher	The Netherlands Ministry of Economic Affairs and EIM Business & Policy Research
Type of report	Policy analysis This report is the ninth edition of “Entrepreneurship in the Netherlands”. Its main focus is high growth entrepreneurs and how the Netherlands can improve the conditions for high growth entrepreneurs.
Main message	In order to develop more high growth entrepreneurship, the Netherlands began to investigate the attitude toward entrepreneurship. 33 per cent of the Dutch would like to run their own business and think it’s a good way to earn a living. Compared to other countries the Netherlands lags behind international standards concerning positive attitudes towards entrepreneurship, and for that reason the Netherlands try to stimulate education in entrepreneurship, which include developing “road shows” and Entrepreneurship Centers.
Governments policy targets/goals	By 2010, the Netherlands wants to have the same share of fast growing companies as the average found in the benchmark countries (i.e. the US, UK, Denmark, Belgium and Germany).
Definition (How are they quantified?)	High growth enterprise is measured in three ways: turnover; number of employees; and turnover and employees.
Focus/policy areas	High growth entrepreneurship
Implemented/suggested policies	Entrepreneurship education, labor force, capital market, the number of superfluous and obstructive regulations, administrative burdens
Key findings	<p>Identify high growth company obstacles:</p> <ul style="list-style-type: none"> <li>- hiring qualified employee</li> <li>- management and organization problems</li> <li>- processes and systems need to be adjusted to new circumstances</li> <li>- problems in obtaining financing on reasonable terms</li> </ul> <p>Identify a number of activities specifically for high growth company obstacles:</p> <ul style="list-style-type: none"> <li>- awareness</li> <li>- supporting managerial capabilities</li> <li>- improved public services through Enterprise Zones</li> <li>- financing</li> </ul> <p>Other areas which could improve the policy mix on high growth companies:</p> <ul style="list-style-type: none"> <li>- entrepreneurial ambitions</li> <li>- the interaction with the knowledge infrastructure</li> <li>- internationalization</li> <li>- quality of public service</li> <li>- stronger synergies</li> </ul>

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